

Rural Business – Cooperative Services

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Business & Cooperative Programs

Business Assistance

- Guaranteed Programs
- Intermediary Loans
- Grants
- Technical Assistance
- Research & Development

Sustainable Ag Conference

- Value Added Producer Grant Program (VAPG)
- Rural Energy for American Program (REAP)

Value Added Producer Grants

VAPG

Value Added Producer Grant Program (VAPG)

- Purpose

- *The VAPG program is intended to provide grant funds to agricultural producers for planning activities and working capital expenses to assist them in receiving a greater share of the consumer's dollar for value-added agricultural products.*
- *2002 & 2008 Farm Bill*

Value Added Producer Grant Program (VAPG)

- Eligibility
 - *Applicant*
 - *Product*
 - *Purpose*
 - *Matching*
 - *Other*

Value Added Producer Grant Program (VAPG)

- Applicant Eligibility
 - *Independent Producer*
 - *Farmer or Rancher Cooperative*
 - *Agricultural Producer Group*
 - *Majority-Controlled Producer Based Business Venture*

Value Added Producer Grant Program (VAPG)

- Product Eligibility
 - *Change in Physical State*
 - *Produced in a Manner that Enhances Value – Must Reference a Business Plan*
 - *Physical Segregation*
 - *Renewable Energy*

Value Added Producer Grant Program (VAPG)

- Product Eligibility
 - *Change in Physical State*
 - *Produced in a Manner that Enhances Value – Must Reference a Business Plan*
 - *Physical Segregation*
 - *Renewable Energy*
- Customer Base Must Be Expanded
- Greater Portion of the Revenue Must Be Available to the Producer

Value Added Producer Grant Program (VAPG)

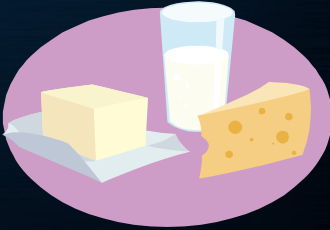
- Purpose Eligibility

- *Planning Activities (feasibility study, business plan, marketing plan)*
- *Working Capital (labor, inventory, advertising, utilities, marketing activities, etc)*

Value Added Producer Grant Program (VAPG)

- Matching Eligibility
 - *Matching Funds of at Least 50% of Total Project Costs*
 - *Cash or In-Kind*
 - *Must be Spent on Eligible Purposes*
 - *Applicants Must be Mindful of Conflict of Interest Issues*

Value Added Producer Grants



Rural Energy for America Program (REAP)

REAP

Rural Energy for America Program (REAP)

- Purpose

- *Designed to assist farmers, ranchers and rural small businesses with energy projects*
- *Provides guaranteed loans and grants for renewable energy systems, energy efficiency improvements, energy audits, feasibility studies*

Rural Energy for America Program (REAP)

- Renewable Energy Systems

- *Energy Derived From*

- Wind
 - Solar
 - Renewable Biomass
 - Geothermal
 - Hydroelectric
 - Ocean (tidal, wave, current & thermal)
 - Hydrogen derived from renewable biomass or water using one of the above energy sources

Rural Energy for America Program (REAP)

- Energy Efficiency Improvements
 - *Installing or upgrading equipment to reduce BTU use*
 - *Examples*
 - Windows/Doors
 - Insulation
 - Lighting
 - HVAC
 - Irrigation
 - Grain Dryers

Rural Energy for America Program (REAP)

- Applicant Eligibility
 - *Agricultural Producers*
 - More than 50% of income must come from farming
 - *Rural Small Businesses*
 - According to SBA NAICS Codes
 - *Located in Populations Less than 50,000*

Rural Energy for America Program (REAP)

- Guaranteed Loans
 - *Not more than 75% of the TPC*
 - *Up to 85% Guarantee on Loan*
 - *Minimum Loan \$5,000; Maximum Loan \$25 million*
- Grants
 - *Not more than 25% of the TPC*
 - *Energy Efficiency Minimum \$1,500, Maximum \$250,000*
 - *Renewable Energy Minimum \$2,500, Maximum \$500,000*

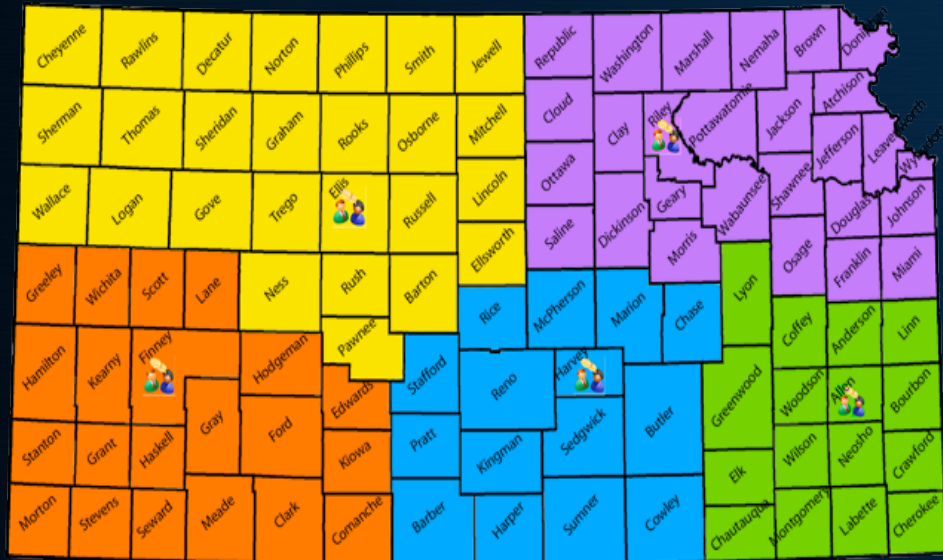
Rural Energy for America Program (REAP)



Rural Business Cooperative Services

- Guaranteed Loans
 - *Business & Industry (B&I)*
 - *Rural Energy for America Program (REAP)*
- Direct Loans
 - *Rural Economic Development Loan (REDL)*
 - *Intermediary Relending Program (IRP)*
- Grants
 - *Rural Energy for American Program (REAP)*
- Grants (cont)
 - *Rural Economic Development Grant (REDG)*
 - *Value Added Producer Grant (VAPG)*
- Technical Assistance
 - *Rural Business Enterprise Grant (RBEG)*
 - *Rural Business Opportunity Grant (RBOG)*
 - *Rural Cooperative Development Grant (RCDG)*

Local Offices



- Area 1: Hays – Brandon Prough
 - 2715 Canterbury Dr, Hays (67601)
 - 785-628-3081
- Area 2: Manhattan – Larry Holz
 - 3705 Miller Pkwy, Manhattan (66503)
 - 785-776-7582
- Area 3: Iola – Katie Casper
 - 202 W Miller Road, Iola (66749)
 - 620-365-2901
- Area 4: Newton – Doug Clary
 - 1405 S Spencer Rd, Newton (67114)
 - 316-283-0370
- State Office
 - 1303 SW First American Pl, Topeka (66604)
 - Karissa Berks 785-271-2790
 - Nancy Pletcher 785-271-2733

Thank you!

<http://www.rurdev.usda.gov/ks>



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